



## ABOUT US

Founded in 2017, Tailored Business Solutions is a management and operations consulting company providing process improvement, business consulting, and professional service solutions to the federal government, state and local municipalities. We also support the following processes and activities: business process management operations and support, executive operations support, strategic planning, training support, project management, and organizational development services.

# CAPABILITIES STATEMENT

Delivering Innovative and Accessible Solutions



## CORE COMPETENCIES

As experienced strategic operations advisors, we offer proven industry expertise and a comprehensive portfolio of solutions that drive business value, accelerate mission goals, and keep our customers compliant. Here are some of the solutions we provide:



Executive Administration



Process Improvement & Business Process Management



Operational Strategy & Consulting



Project Management



Forward Thinking Solutions



Operations Trainers & Resellers



## PAST PERFORMANCE

Service: Identified talent, created, managed, and utilized teams made of up contractors in support of multi-million dollar auditing projects

Results: Agencies are more compliant and efficient in their daily business growth.

Service: Analyze market and competitive research to create innovative process improvement and automation strategy for a multi-national company struggling to organize, grow, and scale in the US market.

Results: Insight and strategy increased sales from \$500k to over \$2m in less than two years.

Service: Developed a custom operational strategy to improve engagement and increase the value of service offerings.

Results: Decreased overhead by \$250k and increased sales by \$500k. A net win of almost a million dollars in eight months



## DIFFERENTIATORS

- We solve complex business problems to make life easier.
- Experts that increase productivity and reduce costs with strategies, solutions, processes, people, and automation.
- Specialize in dynamic result-based strategies built for the future, not just today.
- Using customer focused demand management processes, we continuously prepare and develop talent tailored towards the customer needs

## NAICS CODES

- 541611 General Consulting Services
- 561499 All Other Business Support Services
- 541614 Process, Physical Distribution and Logistics Consulting
- 611430 Professional and Management Development Training
- 541612 Human Resources Consulting Services

## OTHER INFORMATION

- DUNS NUMBER: 08-556-4676
- SAM ID: MKL5J3ZMM6E6
- BUSINESS INFO: Founded in 2017
- CERTIFICATIONS: 100% Minority Women Owned